



# DESIGN - PLAN - SUCCEED

## The Guide to a Successful Transition for your Family Business

08.30am REGISTRATION  
09.00am WELCOME

### PEOPLE MATTER - The Beginning, the Middle, the End!

09.10am **Team - The Secret to Our Success**  
Michael McQuillan, Streat Café

09.30am **Couple Entrepreneurship - Finding the Happy Balance!**  
Professor Laura Galloway, Heriot Watt University

09.50am **The Legal Pitfalls of Family Business**  
David Donegan, Donegan's Solicitors

10.10am **PANEL DISCUSSION: So how can my Business Benefit?**

10.30am Refreshments & Networking

### SUCCESS THROUGH SUCCESSION: The Second Generation and Beyond!

11.00am **The Fruits of Our Labour and Sibling Success**  
William Keeling, Keelings

11.20am **Learning from the Pioneers at Glenisk**  
Gerard Cleary, Glenisk

11.40am **PANEL DISCUSSION: So what's next in the Pipeline of Succession?**

### KERRY THE HOME OF ENTERPRISE: A Snapshot from 5 Local Family Businesses

11.50am **Making the Headlines through Innovation**  
Brendan Kennelly, Kerry's Eye

12 Noon **PANEL DISCUSSION: How to use Innovation to plan for Succession**  
Jim Garvey, The Garvey Group  
Claire Harty, CH Chemist  
Edmond Harty, Dairymaster  
Pádraig McGillicuddy, Ballygarry House Hotel & Spa

12.50pm Conference Close

1.00pm Lunch & Networking

2.00pm **WORKSHOP: Design Thinking - Planning for Succession with Your Customer at the Centre!**  
Led by Steve Conlon, Design & Marketing Management

5.00pm Workshop close



**For further information:**  
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IN ASSOCIATION WITH